



The Smart Way to Secure Alarm Signalling

AM Installer Case Study

The Company

Rapid growth over the last few years means that AM Fire and Security now serves over 3,000 customers with intruder, CCTV and access security systems, throughout the South East of England. As an NSI Gold approved company, AM is committed to improving its customers' security through a combination of rigorous risk assessment followed by the practical and cost effective application of the latest developments in security technology.

The Situation

A dramatic rise in the number of companies looking to exploit the full potential of broadband throughout their business operations including security has led AM Fire and Security to Emizon to secure the future of its alarm monitoring installations over IP.

The Solution

AM opted for Emizon 21 the first secure, dual-path, fully managed signalling service specifically designed for 21st century networks, following an introduction from Bosch Security Systems, for whom it is an approved dealer.

In choosing Emizon 21, AM has opted for a service where all messages are managed over both the wired broadband and wireless GPRS networks, achieving resilience levels of 99.99% and thereby bringing a distinct advantage over alternative point-to-point IP offerings on the market. In addition, because Emizon 21 is available as a standard service from most ARCs, it fits seamlessly into existing practices.

Having accepted the technical and future-proof benefits provided by Emizon 21, a major plus for them was the ease at which the service could be adopted by the AM team of surveyors, service and installation engineers.

AM Fire and Security Group adopts Emizon 21 smart signalling with ease.

“We know the PSTN era is coming to an end and needed to look for a future-proof signalling solution that also meets our high quality standards.”

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The Benefits

“Emizon 21 means that we can now offer our customers a secure, future proof signalling service that complements their broadband communications,” he continues. “AM has now deployed Emizon 21 in both commercial and residential projects and in each case the installation has been hassle free and continues to provide the customer with secure, trouble free protection.”

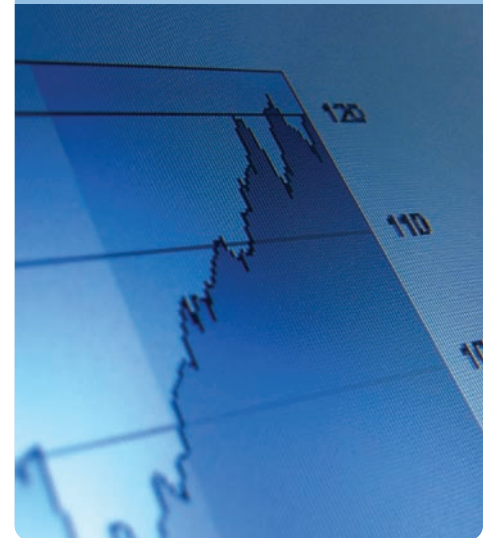
As Jim concludes: “Adopting Emizon 21 is simple and because it comes at a very competitive price, we are able to build our reputation as a quality company at the forefront of new technology, while maintaining our competitive edge - a winning combination.”

“ Confidence in any new service is key to its success; the fact that Emizon 21 works with any broadband service, can be installed and commissioned in minutes and does not need specialised training, all contributed to its acceptance within the team. ”

To secure the benefits of Emizon 21 for your business call us on:

0844 412 9009

www.emizon.com



EMiZON 21

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